
Standard Life Wealth expands team and opens Edinburgh office

3rd November 2008

Standard Life Wealth, the discretionary fund manager, has appointed two new Client Portfolio Managers and has opened an Edinburgh office.

Sandy Cross joins from HSBC Investments, and brings with him over ten years of investment experience. Sandy will be establishing and developing the Edinburgh operation whilst also carrying responsibility for relationships and portfolio management with individual clients.

Joanna Smith joins the London office from Gerrard Investment Management (part of Barclays Wealth) and brings with her nine years of investment experience. Joanna will be responsible for managing client portfolios and developing and managing client relationships.

Richard Charnock, Standard Life Wealth Chief Executive said: "I am delighted to welcome Joanna and Sandy to the team. They bring with them a wealth of experience and are both well placed to continue developing our Wealth proposition.

"Our Edinburgh office will play a significant role in the growth strategy for the business. We have recognised the need to serve the high net worth population of Scotland from a local base and I am delighted we are able to bring our differentiating proposition to clients and IFAs direct."

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CV - Joanna Smith

Joanna Smith joins Standard Life Wealth from Gerrard Investment Management, part of Barclays Wealth, where she was a senior investment manager. Prior to this Joanna worked for the private client stockbroker Charles Stanley. Joanna is a Fellow of the Securities and Investment Institute and sits on the Committee for the Certificate in Investment Management

CV - Sandy Cross

Sandy Cross joins Standard Life Wealth from HSBC Investments, where he was a private client investment manager and in charge of investment trust fund selection. Sandy worked for the private client business of Williams de Broe prior to this and as financial analyst in the insurance industry. Sandy has an MBA and is a Fellow of the Securities and Investment Institute.

www.standardlife.com

Standard Life plc, registered in Scotland (SC286832), Standard Life House, 30 Lothian Road, Edinburgh EH1 2DH. 0131 225 2552.

Calls may be recorded/monitored.

Standard Life group includes Standard Life plc and its subsidiaries.

Notes to Editors

1. Standard Life Wealth is the discretionary investment management business and a subsidiary of Standard Life PLC.
2. Standard Life Wealth offers a discretionary portfolio service for private individuals and institutions using a unique goal based absolute return investment approach, utilising institutional investment techniques previously not available to private investors.
3. Standard Life Wealth is committed to providing the client with a higher level of financial certainty. Each client receives a highly personalised solution with each goal having its own portfolio, with its own asset mix, investment style and time horizon.
4. Richard Charnock, CEO of Standard Life Wealth, was recently appointed to the Board of the Securities and Investments Institute, the UK securities industry representative and examination-setting body.

Ends

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